Case 13-10125-KJC Doc 1006 Filed 10/20/14 Pocket #1856 Date Filed: 10/20/2014

# UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re School Specialty, Inc. et al

Case No.

13-10125 (KJC)

Reporting Period:

June 29, 2014 - September 27, 2014

#### POST CONFIMATION QUARTERLY SUMMARY REPORT

File with Court and submit copy to United States Trustee within 20 days after end of month.

		Document	Explanation	Affadavit
	Form No.	Attached	Attached	Attached
Schedule of Cash Receipts and Disbursements	PCQSR-1a	X		
Schedule of Cash Disbursements for Calculating US Trustee Fee	PCQSR-1a.a	X		
Bank Reconciliation (or copies of debtor's bank reconciliations)	PCQSR-1b		X	
Schedule of Bank Accounts with Book Balances	PCQSR-1c	X		
Statement of Operations	PCQSR-2	X		
Balance Sheet	PCQSR-3	X		
Listing of Debtor Entities	Appendix A	X		

Signature of Debtor

Date

Signature of Joint Debtor

Date

I declare under penalty of perjury (28 U.S.C. Section 1746) that this report and the attached documents

Signature of Authorized Individual\*

are true and correct to the best of my knowledge and belief.

Printed Name of Authorized Individual

10/17/81

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\*Authorized individual must be an officer, director or shareholder if debtor is a corporation; a partner if debtor is a partnership; a manager or member if debtor is a limited liability company.

In Re School Specialty, Inc. et al	Chapter 11
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PCQSR - 1 Schedule of Cash Receipts and Disbursements For the period June 29, 2014 to September 27, 2014

Receipts		
Accounts receivable collections		
Lockbox deposits	S	101,267,619
Credit card receipts		26,131,512
Wires/EFTs/ACHs		20,492,026
Other		
Rent		-
Total Receipts		147,891,157
Disbursements		
Payroll		19,467,523
Rent		1,023,878
Freight		19,868,859
Taxes		4,483,029
Inventory		99,245,747
SG&A and other		44,599,510
Total Operating Expenses		188,688,546
Net Operating Cash Flow		(40,797,389)
Non-Operating Cash Flows  ABL Interest Expense	s	531,840
ABL Commitment Fee		
ABL Closing Fee		120
ABL Fees		5,135
ABL EXIT Annual Agent Fee		
Term Loan Interest Expense		3,429,173
Term Loan Closing Fee		300
Term Loan Commitment Fee		100
Debtor Professional Fees & Expense		275,194
Secured Lender Early Termination Fee		
Secured Lenders' Professional Fees and Expenses		790
Expense of Secured Lender US Trustees Fees		30,000
Unsecured Lender Professional Fees		2,841
Exit Financing Professional Fees & Expenses		2,041
Exit Financing Fees		-
Exit Financing ABL Commitment Fee		262
Exit Financing ABL Legal Fees		( <del>*</del> )
Exit Financing Term Loan Commitment Fee		*
Exit Financing Term Loan Underwriting Fee		5€5
Exit Financing Term Loan Admin Fee		12
Total Non-Operating Cash Flows		4,274,183
Net Cash Flow		(45,071,572)

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**Debtor** 

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### PCQSR - 1a Schedule of Cash Disbursements by Legal Entity For the period June 29, 2014 to September 27, 2014

	Bankruptcy Case		
Debtor Entity	Number	Dis	bursements (1)
School Specialty, Inc.	13-10125 (KJC)		192,962,729
Total Disbursements		\$	192,962,729

#### Notes:

- 1 Disbursement amounts include all payments clearing the bank during the period. Intercompany transfers are not included.
- 2 Debtor entity does not have disbursements to report during the period.
- 3 Disbursements for Debtors were estimated based on changes within the corresponding intercompany accounts. This method was utilized in order estimate payments made by the parent entity, School Specialty, Inc., on behalf of other subsidiary debtors. The consolidated entity utilizes a centralized treasury function in which disbursements are paid from a School Specialty, Inc.-owned bank account. The activity in the transactional intercompany accounts is a proxy for cash flow for the non-parent debtors. See Cash Management motion for further details on the Debtors treasury and cash management functions.

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PCQSR - 1a.1

Disbursements by Legal Entity for Calculating US Trustee Fees For the period June 29, 2014 to September 27, 2014

Debtor Entity	Disbursements	US Trustee Fees		
School Specialty, Inc.	192,962,729	\$	30,000	

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**Debtor** 

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MOR - 1a(Dec)
For the period June 29, 2014 to September 27, 2014

Declaration Regarding the Cash Disbursements Schedule As of September 27, 2014

Kevin Baehler hereby declares under penalty of perjury:

- I am the Chief Financial Officer for School Specialty, Inc. et al, the above-captioned debtors and debtors in possession (collectively, the "<u>Debtors</u>"). I am familiar with the Debtors day-to-day operations, business affairs and books and records.
- 2 The Debtors submit the Declaration regarding cash disbursements in lieu of providing copies of the cash disbursement schedules.
- All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, my discussions with other employees of the Debtors, or my opinion baed upon my experience and knowledge of the Debtors' operations and financial condition. If I were called upon to testify, I could and would testify to each each of the facts set forth herein based on such personal knowledge, review of documents or opinion. I am authorized to submit this Declaration on behalf of the Debtors.
- The Debtors have, on a timely basis, disbursed approximately \$193,000,000 for post-petition and allowable pre-petition amounts for the period June 29, 2014 through September 27, 2014. Copies of the cash disbursement schedules are available for inspection upon request by the Office of the United States Trustee.

Dated October 14, 2014

Respectfully submitted,

By: Kevin Baehler

Title: Interim Chief Financial Officer

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Debtor

Case No. 13-10125 (KJC)

PCQSR - 1b

For the period June 29, 2014 to September 27, 2014

Declaration Regarding the Status of Bank Reconciliations of the Debtors As of September 27, 2014

Kevin Baehler hereby declares under penalty of perjury:

- I am the Chief Financial Officer for School Specialty, Inc. et al, the above-captioned debtors and debtors in possession (collectively, the "<u>Debtors</u>"). I am familiar with the Debtors day-to-day operations, business affairs and books and records.
- All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, my discussions with other employees of the Debtors, or my opinion based upon my experience and knowledge of the Debtors' operations and financial condition. If I were called upon to testify, I could and would testify to each each of the facts set forth herein based on such personal knowledge, review of documents or opinion. I am authorized to submit this Declaration on behalf of the Debtors.
- To the best of my knowledge, all of the Debtors' bank balances as of September 27, 2014 have been reconciled in an accurate and timely manner.

Dated October 14, 2014

Respectfully submitted,

By: Kevin Baehler

Title: Interim Chief Financial Officer

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Debtor

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PCQSR - 1c Schedule of Bank Accounts with Book Balances As of September 27, 2014

Bank Account	Debtor	Bo	ok Balance
JPMorgan Operating XXXXX9092	School Specialty, Inc.		2,046,693
JPMorgan Lockbox Deposit XXXXX2298	School Specialty, Inc.		*
JPMorgan Concentration XXXXX4536	School Specialty, Inc.		
Bank of America Operating XXXXXX7474	School Specialty, Inc.		6,738,080
Bank of America E-Tail Depository XXXXXX7479	School Specialty, Inc.		
Bank of America Term Loan XXXXXX7493	School Specialty, Inc.		2
Bank of America Disbursements Sales & Use Tax XXXXXX7498	School Specialty, Inc.		
Bank of America Credit Card Depository XXXXXX7870	School Specialty, Inc.		2
Bank of America Payroll XXXXXX0074	School Specialty, Inc.		
Bank of America Medical XXXXXX0079	School Specialty, Inc.		2
Bank of America Flexible Spending XXXXXX0093	School Specialty, Inc.		
Bank of America Disbursements XXXXXX01111	School Specialty, Inc.		
		\$	8,784,774

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**Debtor** 

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PCQSR - 2 Consolidated Debtor Income Statement For the Quarter Ended September 27, 2014

Unaudited	School Specialty
Total Sales	216,382,047
Total COS	134,142,634
Std Cost Variances	(382,364)
FIFO Revaluation	(146,446)
Product Dev Amort	784,693
Freight-In	6,499,122
Other Variances	306,009
Actual Gross Profit	75,178,399
Actual Gross Margin	34.7%
Administrative Exp	5,225,226
Supply Chain Exp	17,428,133
Total Selling Expense	15,375,020
Marketing & Merch Exp	5,902,917
One time Charges	5,425,993
Other	1,474,401
Stock Options Expense	<u> </u>
Total Expenses	50,831,690
Direct Contribution Margin	24,346,709
Depreciation in COGS	(3,640)
Product Dev Amort in COGS	(784,693)
EBITDA	25,135,042
Depreciation	2,945,584
EBITA	22,189,458
Intangible Amortization	342,734
Product Dev Amortization	784,693
EBIT	21,062,031
Interest	5,428,501
EBT	15,633,530
Tax Expense	(510,078)
NI from Controlling Int	16,143,608
Non-Controlling Interest	ā
Tax Expense Net Income	16,143,608

Debtor

### PCQSR - 3 Consolidated Debtor Balance Sheet For the Month Ended September-14 Unaudited

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4,774
9,855
2,560)
6,133)
25
1,557)
0,250)
9,606
9,559
6,760)
2,800
2,731
3,019
9,373
5,123
2,302
5,195
8,858
0,410
5,000
1,765
6,586
2,320
2,049
4,961
2,428
3,075
7,659
8,788
5,069
3,857
8,335
-
5,970
9,151
1,000
1,517
8,402
6,006
· 1
5,690
52,615
28

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Debtor

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Appendix A
Listing of Debtor Entities
For the period June 29, 2014 to September 27, 2014

	Bankruptcy Case
Debtor Entity	Number
School Specialty, Inc.	13-10125 (KJC)