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- and -

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Counsel to the Debtors and Debtors in Possession

> IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA RICHMOND DIVISION

- - - - - - - - - x In re: Chapter 11 CIRCUIT CITY STORES, INC., : Case No. 08-35653 (KRH) et al., Debtors. : Jointly Administered

ORDER (I) APPROVING PROCEDURES IN CONNECTION WITH SALE OF ALL OR SUBSTANTIALLY ALL OF THE BUSINESS, (II) AUTHORIZING DEBTORS TO ENTER INTO STALKING HORSE OR FINANCING AGREEMENTS IN CONNECTION WITH GOING CONCERN TRANSACTIONS OR STALKING HORSE AGREEMENTS IN CONNECTION WITH STORE CLOSING AND MISCELLANEOUS ASSET SALES OR, (III) APPROVING THE PAYMENT OF TERMINATION FEE IN CONNECTION THEREWITH, (IV) SETTING AUCTION AND HEARING DATES PURSUANT TO BANKRUPTCY CODE SECTIONS 105 AND 363 AND (V) GRANTING RELATED RELIEF



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Upon the motion (the "Motion") of the Debtors, for entry of an order, under Bankruptcy Code sections 105, 363 and 364 and Bankruptcy Rules 4001, 6004, and 6006 authorizing and approving, among other things, (I) approving procedures in connection with a sale of all or substantially all of the business, (II) authorizing the Debtors to enter into Stalking Horse or financing agreements in connection with Going Concern Transactions and Stalking Horse Agreements in connection with Store Closing or Miscellaneous Asset Sales and, (III) approving the Debtors' payment of one or more Termination Fees in connection therewith, (IV) scheduling Auction and Hearing Dates and (V) granting related relief; and the Court having reviewed the Motion; and the Court having determined that the relief requested in the Motion is in the best interests of the Debtors, their estates, their creditors, and other parties in interest; and it appearing that proper and adequate notice of the Motion has been given and that no other or further notice is necessary; and upon

<sup>&</sup>lt;sup>1</sup> Capitalized terms not otherwise defined herein shall have the meanings ascribed to such terms in the Motion.

the record herein; and after due deliberation thereon; and good and sufficient cause appearing therefor, it is hereby

# FOUND AND DETERMINED THAT:<sup>2</sup>

- A. The court has jurisdiction over the Motion pursuant to 28 U.S.C. §§ 157 and 1334, and this matter is a core proceeding pursuant to 28 U.S.C. § 157(b)(2)(A).
- B. Venue of these cases and the Motion in this district is proper under 28 U.S.C. §§ 1408 and 1409.
- C. Good and sufficient notice of the relief sought in the Motion has been given and no further notice is required. A reasonable opportunity to object or be heard regarding the relief requested in the Motion (including, without limitation, with respect to the proposed Bidding Procedures and the Termination Fees) has been afforded to those parties that requested notice pursuant to Bankruptcy Rule 2002 and the Core Group (as defined in the Case Management Order).

<sup>2</sup> Findings of fact shall be construed as conclusions of law and conclusions of law shall be construed as findings of fact when appropriate. <u>See</u> Fed. R. Bankr. P. 7052.

- D. The Debtors' proposed notice of the Bidding Procedures, the Auctions (if necessary) and the Hearing, as set forth in the Motion, is appropriate and reasonably calculated to provide all interested parties with timely and proper notice, and no other or further notice is required.
- E. The Bidding Procedures substantially in the form attached hereto as Exhibit A are fair, reasonable, and appropriate and are designed to maximize the recovery with respect to the Going Concern Transactions and Store Closing and Miscellaneous Asset Sales.
- F. The Potential Purchaser Notice in substantially the form attached hereto as Exhibit B is fair, reasonable, and appropriate and is designed to provide notice of adequate assurance of future performance to counterparties to Leases and Contracts.
- G. The Debtors have demonstrated a compelling and sound business justification for authorizing the Going Concern Transactions and Store Closing and Miscellaneous Asset Sales and the payment of one or more Termination Fees under the circumstances,

timing, and procedures set forth herein and in the Motion.

- H. Each Termination Fee is fair and reasonable and provides a benefit to the Debtors' estates and creditors.
- I. The Debtors' payment of the Termination Fees, under the conditions set forth in the Motion is (a) an actual and necessary cost of preserving the Debtors' estates, within the meaning of section 503(b) of the Bankruptcy Code, (b) of substantial benefit to the Debtors' estates and creditors and all parties in interest herein, (c) reasonable and appropriate and (d) necessary to ensure that any Stalking Horse Bidder will continue to pursue the proposed agreements to undertake the Going Concern Transactions and Store Closing and Miscellaneous Asset Sales.
- J. The entry of this Order is in the best interests of the Debtors and their estates, creditors, and interest holders and all other parties-in-interest herein; and it is therefore

# ORDERED, ADJUDGED AND DECREED THAT:

- 1. The Bidding Procedures attached hereto as Exhibit A with respect to the qualifying bidders and conducting the Going Concern Transactions and the Store Closing and Miscellaneous Asset Sales are hereby APPROVED, as modified herein and on the record.
- 2. The Bidding Procedures shall apply to the qualifying bidders and the conduct of the Going Concern Transactions, the Store Closing and Miscellaneous Asset Sales, and the Auctions.
- Agreement that the Debtors enter into on or prior to January 13, 2009, the Debtors (after consultation with counsel to the Creditors' Committee and counsel to the DIP Agent) are authorized to offer a Termination Fee of 2% of the cash purchase price payable on such terms and conditions as set forth in such Stalking Horse Agreement to a Stalking Horse Bidder in the Going Concern, Store Closing, and/or Miscellaneous Asset Auctions; provided, further, that any Termination Fee will only be paid if (1) the Stalking Horse Bidder is not the Successful Bidder at the Final Auction, (2) the Stalking Horse

Bidder agrees to serve as a back-up bidder and close the transaction contemplated by the Stalking Horse Agreement (as may be modified, including, without limitation, modifications as to price, as of the Stalking Horse Bidder's last proposal at any Auction) in the event the transaction with the Successful Bidder does not close, and (3) the transaction proposed by the Successful Bidder actually closes.

- 4. In no event shall a Termination Fee be payable if the Stalking Horse Agreement contains a "due diligence" or financing contingency, and the Debtors shall not be permitted to offer two Termination Fees with respect to any proposal covering the same assets.
- 5. On or before 7:00 p.m. (ET) on January 12, 2009, the Debtors shall post the Potential Purchaser

  Notice substantially in the form attached hereto as

  Exhibit B that includes a list of those Contracts and

  Leases sought to be assumed and assigned pursuant to a

  Going Concern Transactions or Store Closing or

  Miscellaneous Asset Sale on the website for the Debtors' claims and noticing agent, www.kccllc.net/circuitcity.

  Upon request by electronic mail to Debtors' counsel

(gregg.galardi@skadden.com, ian.fredericks@skadden.com, and t.kellan.grant@skadden.com) by a counterparty to a Contract or Lease that is subject to the Potential Purchaser Notice, the Debtors shall provide Adequate Assurance Information (as defined herein) to such counterparty by the later of (i) 12:00 noon (ET) on January 13, 2009 and (ii) six (6) hours after receipt of such request, provided that such request is received between the hours of 8:00 a.m. (ET) and 7:00 p.m. (ET).

- 6. Any party to a Contract or Lease subject to the Potential Purchaser Notice may (but is not required) to file a statement prior to the Hearing setting forth the amount necessary under Bankruptcy Code sections 365(b)(l)(A) and (B) and 365(f)(2)(A) to cure all defaults and pay all actual pecuniary losses under the Contracts and Leases Contracts (each a "Cure Statement" and collectively, the "Cure Statements").
- 7. With respect to any Cure Statement filed at or prior to the Hearing, the Debtors (or the Successful Bidder, as the case may be) shall pay the undisputed portion of the Cure Statement for any Lease or Contract sought to be assumed and assigned as soon as

practicable following a closing of such transaction.

The disputed portion of the Cure Statement shall be paid following the earlier of the date (i) the Debtor (or the Successful Bidder, as the case may be) and the counterparty to the Contract or Lease reach an agreement as to the appropriate amount subject to the Cure Statement, and (ii) if necessary, the entry of an order by the Court fixing the Cure Amount.

- 8. To the extent a counterparty to a

  Contract or Lease has filed a Cure Statement and the

  applicable Leases or Contracts are not immediately

  assumed and assigned at closing and/or are subject to

  lease designation rights, counterparties to such Lease(s)

  and Contract(s) shall have the right to supplement

  and/or amend their Cure Statement in connection with any

  subsequent notice of assumption and assignment of such

  Lease or Contract.
- 9. The Potential Purchaser Notice shall identify any potential transaction party as potential parties to which the Contracts and Leases would be assigned. In addition, the Potential Purchaser Notice shall provide Debtors' counsel's email addresses for

purposes of requesting information related to adequate assurance of future performance as follows: (a) information about the bidder's financial condition, including without limitation, federal tax returns for two years, a current financial statement, and/or bank account statements, (b) a description of the intended use of the premises (if applicable), (c) the exact name of the proposed assignee, (d) the proposed form of Order authorizing the assumption and assignment of the Contract(s) or Lease(s) (if such order is available), and (e) any information that the Debtors may reasonably request ("Adequate Assurance Information").

Information provided to a counterparty to a Contract or Lease shall be deemed provided on a confidential basis without the need for an informal or formal confidentiality agreement or further order of this Court and may only be disclosed by such counterparty(ies) upon receipt of the written consent from the Debtors and the Qualified Bidder, order of this Court, or in connection with an objection to the proposed sale, assumption and assignment; provided, however, that prior to disclosing

any Adequate Assurance Information (by objection or otherwise and whether filed or orally at a Hearing), the counterparty shall provide twenty-four (24) hours advance notice to the Debtors and the Qualified Bidder of such intended use; provided, further, that, to the extent requested by the Debtors or the Qualified Bidder, such counterparty shall use commercially reasonable steps to assist the Debtors in obtaining an order protecting the confidentially of such information before any disclosure.

- sought to be assumed and assigned at or in connection with the Hearing, shall either file an objection to the assumption and/or assignment of the Contract or Lease up until January 15, 2009 at 8:00 p.m. (ET) and/or orally object at such Hearing. Any filed objection shall state the legal and factual basis of such objection (subject to the foregoing restrictions on use of Adequate Assurance Information) and may be orally supplemented at the Hearing.
- 12. If a counterparty to any Contract or Lease that is subject to Potential Purchaser Notice

either fails to file and serve an objection in accordance with this Order and the instructions in the Potential Purchaser Notice or orally object at the Hearing, the Court may authorize the assumption and assignment of the applicable Contract or Lease at the Hearing.

- 13. The Debtors shall post the results of the Auctions at www.kccllc.net/circuitcity following the conclusion of the Auctions.
- 14. Any party that seeks to object to the relief requested in the Motion pertaining to approval of any Going Concern Transaction and Store Closing or Miscellaneous Asset Sales shall either file a formal objection that complies with this Order on or before January 15, 2009 at 8 p.m. (ET) and/or orally object at the Hearing. Each objection shall state the legal and factual basis of such objection (subject to the foregoing restrictions on use of Adequate Assurance Information) and may be orally supplemented at the Hearing.
- 15. Any and all written objections as contemplated by this Order must (a) be in writing, (b)

conform to the Federal Rules of Bankruptcy Procedure, the Local Bankruptcy Rules for the Eastern District of Virginia, and the Case Management Order, (c) be filed with Bankruptcy Court and (d) served in accordance with the Case Management Order so as to be received on or before the appropriate deadline as set forth above or in this Order.

- 16. The Hearing, at which the Debtors shall seek approval of the Successful Bid or a Going Transaction that provides additional financing, shall be held in this Court on January 16, 2009, at 10:00 a.m. (Eastern). The Hearing may be adjourned or rescheduled without further notice by an announcement of the adjourned date at the Hearing.
- 17. Notice of the transactions contemplated by the Motion shall be deemed adequate if the Debtors serve Notice of the Motion and entry of this Order by electronic mail, if available, or regular, U.S. Mail on or before the date that is two business days following entry of this Order on (a) those parties entitled to notice under this Court's Order Pursuant to Bankruptcy Code Sections 102 and 105, Bankruptcy Rules 2002 and

9007, and Local Bankruptcy Rules 2002-1 and 9013-1
Establishing Certain Notice, Case Management, and
Administrative Procedures (Docket No. 130), (b) all
entities known to have expressed an interest in a
transaction regarding the debtors' assets, stores or
inventory during the past three (3) months; (c) all
counterparties to the Contracts and Leases and entities
known to have an interest in any of the assets to be
sold; and (d) all federal, state, and local regulatory
or taxing authorities or recording offices that have a
reasonably known interest in the relief requested
through the Motion.

18. The Debtors (after consultation with counsel to the Creditors' Committee and counsel to the DIP Agent) are authorized to terminate the bidding process or the Auctions at any time if they determine, in their business judgment, that the bidding process will not maximize the value of the Debtors' business or assets to be realized by the Debtors' estates; provided, however, that if the Creditors' Committee does not consent to the Debtors' decision to terminate the bidding process or the Auctions, then the Debtors may do

so only upon further order of this Court, which order may be sought on an expedited basis.

- 19. Each counterparty to a Contract or Lease that objects (whether in writing or orally at the Hearing) to the relief requested in the Motion reserves the right to seek a continuance of the hearing on January 16, 2009 and the Debtors reserve the right to object to such requests and go forward at the Hearing.
- 20. To the extent the Bidding Procedures are inconsistent with this Order or the record of the hearing on January 9, 2009, this Order and the record shall control.
- 21. The requirement under Local Bankruptcy
  Rule 9013-1(G) to file a memorandum of law in connection
  with the Motion is hereby waived.

22. This Court shall retain jurisdiction with respect to all matters arising or related to the implementation of this Order.

Dated: Richmond, Virginia
January \_\_\_, 2009

Jan 9 2009

# /s/ Kevin R. Huennekens

UNITED STATES BANKRUPTCY JUDGE

WE ASK FOR THIS:

Entered on Docket: 1/12/09

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Counsel to the Debtors and Debtors in Possession

# CERTIFICATION OF ENDORSEMENT UNDER LOCAL RULE 9022-1(C)

Pursuant to Local Bankruptcy Rule 9022-1(C), I hereby certify that the foregoing proposed order has been endorsed by or served upon all necessary parties.

/s/ Douglas M. Foley

# Exhibit A

(Bidding Procedures)

### EXHIBIT A

#### **BIDDING PROCEDURES**

Set forth below are the bidding procedures (the "Bidding Procedures") $^1$  to be employed with respect to the selection of the highest or otherwise best bid(s) for all or any part of the Debtors' assets or businesses.

## QUALIFIED BIDS

### I. GOING CONCERN BIDS.

The Debtors will consider proposals for (1) any or all of their businesses or retail stores that contemplate those stores being operated as a continuing business, whether nationally or on a geographical or other basis, other than as part of Store Closing Sales, whether as a sale or other going concern transaction under a plan, and (2) a financing proposal that will provide the Debtors with additional liquidity to complete a stand-alone restructuring, a going concern sale, or a plan transaction (the "Going Concern Transactions"). Such proposals may include bids for any or all of the Debtors' remaining assets, including but not limited to: (i) inventory at retail stores that the bidder would not operate; and (ii) leases of non-residential real property or designation rights related to such retail locations.

Only "Qualified Going Concern Bidders," <u>i.e.</u>, persons or entities submitting "Qualified Going Concern Bids", may participate in the Going Concern Auction. To be considered a "Qualified Going Concern Bid" with respect to any or all of the Debtors' assets, the person or entity submitting the bid must deliver the following documents (the "Going Concern Bid Documents"):

(i) A letter stating that the bidder's offer is irrevocable until the later of (y) 2 business days after the assets subject to the Going Concern Transactions have been disposed of pursuant to the Bidding Procedures, and (z) 30 days after the Hearing, as defined herein;

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Unless otherwise defined herein, each capitalized term shall have the meaning assigned to it in the Motion or the Order.

- (ii) Identify the potential bidder and the
  officer(s) or authorized agent(s) who will appear on behalf
  of such bidder
- (iii) Written evidence of a commitment for financing or other evidence of ability to consummate the proposed transaction;
- (iv) Adequate Assurance Information (as
  defined herein);
- (v) A good faith deposit equal to 10% of the cash component of the purchase price; and
- (vi) The form of order that the bidder would request the Debtors to seek Court approval at the January 16, 2009 hearing (the "Hearing").

All proposals will be considered, but the Debtors reserve their right to reject any or all proposals after consultation with representatives of the Creditors' Committee and the DIP Agent. Proposals will be evaluated on numerous grounds; however, proposals that are unconditional and contemplate sales that may be consummated on or soon after the Hearing are preferred.

#### II. STORE CLOSING BIDS

The Debtors will consider bids to conduct store closing sales with respect to, among other things, the inventory and fixtures, furniture and equipment located at Debtors' retail stores, warehouses and distribution centers (the "Store Closing Sales").

Only "Qualified Store Closing Bidders," i.e., persons or entities submitting "Qualified Store Closing Bids", may participate in the Store Closing Auction. To be considered a "Qualified Store Closing Bid" for purposes of the Store Closing Sales the person or entity submitting the bid must (i) submit an offer in the form of mark-up of the Debtors' form of agency agreement by the Bid Deadline (as defined hereinafter) that provides, among other things, for guaranteed amount payable to the Debtors under the agency agreement on or before January 10, 2009 at 5:00 p.m. (Eastern); (ii) identify the potential bidder and the officer(s) or authorized agent(s) who will appear on behalf of such bidder; (iii) provide evidence, satisfactory to the Debtors in their reasonable discretion (after consultation with representatives of the DIP Agent and the Creditors' Committee), of the bidder's financial wherewithal and operational ability to manage the Store Closing Sales program contemplated in the proposed agency agreement and the financial

and other obligations contemplated by the proposed agency agreement, including the guaranty of the Debtors' expenses incurred in connection with the Store Closing Sales; (iv) provide that the bid shall not be conditioned on the outcome of unperformed due diligence by the bidder or any financing contingency; (v) a good faith deposit equal to 10% of the guaranteed amount; (vi) provide that the bidder's offer is irrevocable until the later of (y) 2 business days after the assets subject to the Store Closing Sales have been disposed of pursuant to the Bidding Procedures, and (z) 30 days after the Hearing; and (vii) the form of order (and sale guidelines) that the bidder would request the Debtors to seek Court approval at the Hearing.

Although the Debtors are requesting proposals that contemplate a guaranteed amount, the Debtors will accept alternate Store Closing Sale proposals, including, without limitation, fee proposals and hybrid proposals. In the event any proposal is submitted that does not contemplate a guaranteed amount, the requirement to submit a good faith deposit is waived.

# III. MISCELLANEOUS ASSET SALE BIDS

The Debtors will consider bids for any assets, including any inventory at any stores, warehouses or distribution centers, store, warehouse and distribution center leases, owned real property, the firedog<sup>SM</sup> assets, including related internet operations conducted through www.firedog.com, the Debtors other internet operations, including operations conducted through www.circuitcity.com, corporate airplanes, and other miscellaneous assets to the extent those assets are not ultimately included in the highest or otherwise best Qualified Going Concern or Store Closing Bid (the "Miscellaneous Asset Sales").

Under the Bidding Procedures only "Qualified Miscellaneous Asset Bidders," <u>i.e.</u> persons or entities submitting "Qualified Miscellaneous Asset Bids", may participate in the Miscellaneous Asset Auction. To be considered a "Qualified Miscellaneous Asset Bid" for purposes of the Miscellaneous Asset Sales the person or entity submitting the bid must: (i) be a Qualified Going Concern Bidder, (ii) be a Qualified Store Closing Bidder; or (iii) submit an offer in the form of a purchase agreement by the Bid Deadline (as defined hereinafter) that specifically identifies (a) the asset(s) to be purchased, (b) the purchase price, (c) identify the potential bidder and the officer(s) or authorized agent(s) who will appear

on behalf of such bidder, (d) provide evidence, satisfactory to the Debtors in their reasonable discretion (after consultation with representatives of the DIP Agent and the Creditors' Committee), of the bidder's financial wherewithal, (e) provide that the bid shall not be conditioned on the outcome of unperformed due diligence by the bidder or any financing contingency, (f) a good faith deposit equal to 10% of the cash component of the purchase price; (g) Adequate Assurance of Information; (h) provide that the bidder's offer is irrevocable until the later of (y) 2 business days after the assets subject to the Miscellaneous Asset Sales have been disposed of pursuant to the Bidding Procedures, and (z) 30 days after the Hearing; and (i) the form of order that the bidder would request the Debtors to seek Court approval at the Hearing.

Any landlord interested in attending the auction or interested in bidding on its own lease(s) shall be deemed a Qualified Miscellaneous Asset Bidder by submitting a written letter on landlord's corporate letterhead (or, if on behalf of landlord by landlord's legal counsel, then on landlord's legal counsel's letterhead) that must include the landlord's legal name, the address for the leased location (and if available the store number), and the landlord and/or its counsel's contact information (each a "Landlord Letter"). Each Landlord Letter, except with respect to "defensive" landlord proposals, shall be sent so as to be received by the parties set forth in the "Bid Deadline" section hereof no later than 5:00 p.m. (ET) on January 12, 2009.

# ADEQUATE ASSURANCE INFORMATION

"Adequate Assurance Information" shall mean: (a) information about the bidder's financial condition, including without limitation, federal tax returns for two years, a current financial statement, and/or bank account statements, (b) a description of the intended use of the premises (if applicable), (c) the exact name of the proposed assignee, and (d) any other information that the Debtors may reasonably request. It being expressly understood and agreed to by all Qualified Bidders that, by submitting a Qualified Bid, all Qualified Bidders acknowledge that Adequate Assurance Information may be disclosed to counterparties to Contracts and Leases in accordance with the Bidding Procedures Order.

#### BID DEADLINE

Except with respect to Landlord Letters or landlord "defensive" proposals, any person or entity wanting to participate in the Going Concern Auction, the Store Closing Auction, and/or the Miscellaneous Asset Auction must submit a a Qualified Going Concern Bid, Qualified Store Closing Bid, or a Qualified Miscellaneous Asset Bid on or before January 10, 2009 at 5:00 p.m. (Eastern) (the "Bid Deadline") in writing, to: (1) Circuit City Stores, Inc., 9950 Mayland Dr., Richmond, Virginia 23233, Attn: Reginald D. Hedgebeth (Reggie\_Hedgebeth@Circuitcity.com); (2) Counsel to the Debtors, Gregg M. Galardi and Ian S. Fredericks, Skadden, Arps, Slate, Meagher & Flom LLP, One Rodney Square, P.O. Box 636, Wilmington, DE 19801 (gregg.galardi@skadden.com and ian.fredericks@skadden.com); (3) Counsel to the Creditors' Committee, Jeff Pomerantz, Pachulski Stang Ziehl & Jones LLP, 10100 Santa Monica Blvd., 11th Floor, Los Angeles, California 90067-4100, (jpomerantz@pszjlaw.com); and (4) Counsel to the DIP Agent, David S. Berman, Riemer & Braunstein LLP, Three Center Plaza, Boston, Massachusetts 02108, (dberman@riemerlaw.com). The Debtors shall announce the terms of the highest or otherwise best Qualified Going Concern Bid, Qualified Store Closing Bid, and Qualified Miscellaneous Asset Bid, after consultation with representatives of the DIP Agent and Creditors' Committee, on or before the commencement of the Going Concern Auction, Store Closing Auction, and the Miscellaneous Asset Auction.

#### TERMINATION FEE

The Debtors are soliciting "stalking horse" bidders for the Going Concern Transactions and the Store Closing and Miscellaneous Asset Sales. The Bankruptcy Court has authorized the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) to enter into stalking horse agreements with a bidder submitting a Qualified Going Concern, Store Closing, or Miscellaneous Asset Bid before the Bid Deadline and to provide such bidder with a Termination Fee of up to 2% of the guaranteed cash purchase price offered by such bidder for Stalking Horse Agreement that the Debtors enter into on or prior to January 13, 2009; provided, further, that any Termination Fee will only be paid if (1) the Stalking Horse Bidder is not the Successful Bidder at the Final Auction, (2) the Stalking Horse Bidder agrees to serve as a back-up bidder and close the transaction contemplated by the Stalking Horse Agreement (as may be modified, including, without limitation, modifications as to price, as of the Stalking Horse Bidder's

last proposal at any Auction) in the event the transaction with the Successful Bidder does not close, and (3) the transaction proposed by the Successful Bidder actually closes; provided, however, that any such bid shall not be subject to "due diligence" or financing contingencies.

In the event that the Debtors exercise their discretion, after consultation with representatives of the Creditors' Committee and the DIP Agent, and agree to such a Termination Fee, the amount of such fee shall be considered by the Debtors in determining the highest or otherwise best bid and the net value that the Debtors' estates will realize at any Auction.

#### THE AUCTIONS

Tentatively, the Auctions will commence at 12:00 p.m. (Eastern) on January 13, 2008 at the offices of Skadden, Arps, Slate, Meagher & Flom, LLP, 4 Times Square, New York, New York 10036. At the start of the Auctions, the Debtors, after consultation with the representatives of the Creditors' Committee and the DIP Agent, will determine the order in which the Going Concern, Store Closing, and Miscellaneous Asset Auctions will be conducted. Set forth below is a tentative schedule. The Debtors will post dial-in instructions for the Auction on KCC's website the morning of the auction.

# I. THE GOING CONCERN AUCTION

In the event that the Debtors receive any Qualified Going Concern Bids, an auction (the "Going Concern Auction") will be conducted at the offices of Skadden, Arps, Slate, Meagher & Flom, LLP, 4 Times Square, New York, New York 10036, tentatively commencing at 12:00 p.m. (Eastern) on January 13, 2009, to determine the highest or otherwise best offer for the business or assets for which a Qualified Going Concern Bid has been received. Any Qualified Going Concern Bidder wishing to participate in the Going Concern Auction must appear and submit its highest or otherwise best proposal at the Going Concern Auction. Bidding will continue on assets subject to a Qualified Going Concern Bid until such time as no higher or otherwise best proposal is received. At the conclusion of the bidding, the Debtors (after consultation with representatives of the DIP Agent and the Creditors' Committee) shall announce the proposal(s) the Debtors have determined to be the highest or otherwise best bid(s). The bidder(s) submitting the highest or

otherwise best proposal(s) will be requested to remain for the Final Auction.

#### II. THE STORE CLOSING AUCTION

In the event that the Debtors receive any Oualified Store Closing Bids, an auction (the "Store Closing Auction") will be conducted at the offices of Skadden, Arps, Slate, Meagher & Flom, LLP, 4 Times Square, New York, New York 10036, tentatively commencing at 3:00 p.m. (Eastern) on January 13, 2009 or immediately following the conclusion of the Going Concern Auction, with respect to any and all Qualified Store Closing Bids and to determine the highest or otherwise best offer with respect to any agreement to conduct the proposed Store Closing Sales. Bidding at the Store Closing Auction will continue until all Qualified Store Closing Bidders have submitted their highest or otherwise best bid. At the conclusion of the bidding, the Debtors (after consultation with representatives of the DIP Agent and the Creditors' Committee) shall announce the bid(s) the Debtors have determined to be the highest or otherwise best bid(s). The bidder(s) submitting the highest or otherwise best bid(s) will be requested to remain for the Final Auction (as defined herein).

# III. THE MISCELLANEOUS ASSET AUCTION

In the event that the Debtors receive any Qualified Miscellaneous Asset Bids, an auction with respect to the Miscellaneous Asset Sales (the "Miscellaneous Asset Auction") will be conducted at the offices of Skadden, Arps, Slate, Meagher & Flom, LLP, 4 Times Square, New York, New York 10036, tentatively commencing at 3:00 p.m. (Eastern) on January 13, 2009, and, if necessary, January 14, 2009, or immediately following the conclusion of the Store Closing Auction. Qualified Miscellaneous Asset Bidder wishing to participate in the Miscellaneous Asset Auction must appear and submit its highest or otherwise best bid at the Miscellaneous Asset Auction. Bidding at the Miscellaneous Asset Auction will continue until each Qualified Miscellaneous Asset Bidder has submitted its highest or otherwise best bid for the Miscellaneous Asset Sale. At the conclusion of the bidding, the Debtors (after consultation with representatives of the DIP Agent and the Creditors' Committee) shall announce the bid(s) the Debtors have determined to be the highest or otherwise best bid(s). bidder(s) submitting the highest or otherwise best bid(s) will be requested to remain for the Final Auction.

# II. THE FINAL AUCTION

Upon the conclusion of bidding at the Going Concern Auction, the Store Closing Auction, and the Miscellaneous Asset Auction, the Debtors, after consultation with representatives of the DIP Agent and the Creditors' Committee, will determine which proposal or combination of proposals provides the Debtors, their estates and creditors with the highest or otherwise best offer. Upon such announcement, the Debtors will then commence an auction (the "Final Auction") in which the successful bidders at the Going Concern Auction, the Store Closing Auction, and the Miscellaneous Asset Auction may participate. Bidding at the Final Auction will continue until such time as each bidder has submitted its highest or otherwise best proposal. conclusion of the Final Auction, the Debtors, after consultation with representatives of the DIP Agent and the Creditors' Committee, will announce the bidder or bidders submitting the proposal(s) that they have determined constitute the highest or otherwise best proposal (the "Successful Bid" and the party that provides such Successful Bid, the "Successful Bidder") and close the Auctions.

# **AUCTION PROCEDURES**

# I. GOING CONCERN AUCTION PROCEDURES

Prior to the Going Concern Auction, the Debtors will advise all Qualified Going Concern Bidders of what they believe to be the highest or otherwise best Qualified Going Concern Bid. Only a Qualified Going Concern Bidder who has submitted a Qualified Going Concern Bid is eligible to participate at the Going Concern Auction. During the Going Concern Auction, bidding shall begin initially with the highest or otherwise best proposal and subsequently continue in such minimum increments as the Debtors shall determine at the Going Concern Auction (such proposals submitted at the Going Concern Auction, the "Going Concern Auction Bids"). Bidding shall begin initially with the highest or otherwise best proposal and subsequently continue in such minimum increments as the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) shall determine at the Going Concern Auction.

Upon conclusion of the Going Concern Auction, the Debtors, in consultation with representatives of the DIP Agent and the Creditors' Committee, shall (i) review each Going Concern Auction Bid on the basis of financial and contractual terms and the factors relevant to the Going Concern Sale and

(ii) identify the highest or otherwise best offer for an asset (the "Successful Going Concern Bid"). For the Going Concern Auction, the Debtors may designate multiple Successful Going Concern Bids for various assets.

#### II. STORE CLOSING AUCTION PROCEDURES

Prior to the Store Closing Auction, the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) will advise all Qualified Store Closing Bidders of what they believe to be the highest or otherwise best Qualified Store Closing Bid. Only a Qualified Store Closing Bidder who has submitted a Qualified Store Closing Bid is eligible to participate at the Store Closing Auction. During the Store Closing Auction, bidding shall begin initially with the highest or otherwise best bid and subsequently continue in such minimum increments as the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) shall determine at the Store Closing Auction (such bids submitted at the Store Closing Auction, the "Store Closing Auction Bids").

Upon conclusion of the Store Closing Auction, the Debtors, in consultation with representatives of the DIP Agent and the Creditors' Committee, shall (i) review each Store Closing Auction Bid on the basis of financial and contractual terms and the factors relevant to the Store Closing Sale and (ii) identify the highest or otherwise best offer for the Store Closing Sales (the "Successful Store Closing Bid"). For the Store Closing Auction, the Debtors may designate multiple Successful Store Closing Bids for various stores.

#### III. MISCELLANEOUS ASSET AUCTION PROCEDURES

Prior to the commencement of the Miscellaneous Asset Auction, the Debtors will advise all Qualified Miscellaneous Asset Bidders of what they believe to be the highest or otherwise best Qualified Miscellaneous Asset Bid received. Only a Qualified Miscellaneous Asset Bidder who has submitted a Qualified Miscellaneous Asset Bid shall be eligible to participate at the Miscellaneous Asset Auction. During the Miscellaneous Asset Auction, bidding shall begin initially with the highest or otherwise best proposal and subsequently continue in such minimum increments as the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) shall determine at the Miscellaneous Asset Auction (such bids submitted at the Miscellaneous Asset Auction, the "Miscellaneous Asset Auction Bids").

Upon conclusion of the Miscellaneous Asset Auction, the Debtors, in consultation with representatives of the DIP Agent and the Creditors' Committee, shall (i) review each Miscellaneous Asset Auction Bid on the basis of financial and contractual terms and the factors relevant to the Miscellaneous Asset Sale and (ii) identify the highest or otherwise best offer for an asset (the "Successful Miscellaneous Asset Bid"). For the Miscellaneous Asset Auction, the Debtors may designate multiple Successful Miscellaneous Asset Bids for various assets.

#### NO COMBINATION BIDDING

Bidders may not form joint ventures or partnerships to submit bids with respect to the Store Closing Sales or the Miscellaneous Asset Sales, without the prior written consent of the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent). Without limiting the generality of the foregoing, separate bidders on any Going Concern Transactions and the Store Closing and Miscellaneous Asset Sales may not combine their bids without the prior written approval of the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent).

# RETURN OF GOOD FAITH DEPOSIT

As noted above, all Bidders will be required to submit good faith deposits (the "Good Faith Deposits") with the Debtors on or before the Bid Deadline. Such Good Faith Deposits shall be equal to 10% of the cash component of the purchase price.

Good Faith Deposits of all Qualified Bidders shall be held in a separate interest-bearing account until a proposal is no longer irrevocable as provided herein, at which time they will be returned to the Qualified Bidder; provided, however, that if a Successful Bidder fails to consummate an approved sale because of a breach or failure to perform on the part of such Successful Bidder, the Debtors will not have any obligation to return the Good Faith Deposit deposited by such Successful Bidder, and such Good Faith Deposit shall irrevocably become property of the Debtors.

### RESERVATION OF RIGHTS

The Debtors reserve the right to (i) determine at their reasonable discretion (after consultation with representatives of the Creditors' Committee and the DIP Agent) which offer is the highest or otherwise best offer, (ii) reject at any time prior to entry of a Court order approving an offer, without liability, any offer that the Debtors in their reasonable discretion (after consultation with representatives of the Creditors' Committee and the DIP Agent) deem to be (x) inadequate or insufficient, (y) not in conformity with the requirements of the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, or procedures set forth therein or herein, or (z) contrary to the best interests of the Debtors and their estates, (iii) waive the requirements of any of the Bidding Procedures with respect to a potential or Qualified Bidder if the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) determine is in their business judgment and in the best interests of their creditors and estates; (iv) extend the Bid Deadline (after consultation with representatives of the Creditors' Committee and the DIP Agent) to a date and time that is not later than 12:00 midnight on January 12, 2009; (v) seek Court authority to extend the Bid Deadline beyond such date; (vi) change the date of any Auction (after consultation with representatives of the Creditors' Committee and the DIP Agent) to a date that is no later than January 15, 2009; (vii) seek Court authority to change the date of any Auction beyond such date and time; and (viii) seek Court authority to move the Hearing to a date that is later than January 16, 2009.

The selection of a Successful Bidder shall be within the reasonable business judgment of the Debtors (after consultation with representatives of the Creditors' Committee and the DIP Agent) and subject to the approval of the Bankruptcy Court, and economic considerations shall not be the sole

criteria upon which the Debtors may base their decision. assessing whether a proposal constitutes a higher or otherwise better offer, the Debtors shall consider, among other things, the net economic effect upon the Debtors' estates. The presentation of a particular proposal to the Bankruptcy Court for approval does not constitute the Debtors' acceptance of the proposal. The Debtors will be deemed to have accepted a proposal only when the proposal has been approved by the Bankruptcy Court at the Hearing. At or before the Hearing, the Debtors, after consultation with representatives of the Creditors' Committee and the DIP Agent, may impose such other terms and conditions on Qualified Store Closing Bidders, Qualified Going Concern Bidders and/or Qualified Miscellaneous Asset Bidders as the Debtors may determine to be in the best interests of the Debtors, their estates, their creditors, and other parties in interest.

Notwithstanding anything to the contrary contained in these Bidding Procedures, the Creditors' Committee reserves its rights to object to any decisions the Debtors make pursuant to these Bidding Procedures with which the Creditors' Committee does not agree and the Court shall retain ultimate authority to adjudicate any such disputes if and when they should arise.

# Exhibit B

(Potential Purchaser Notice)

# IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA RICHMOND DIVISION

- - - - - - - x :

In re: : Chapter 11

CIRCUIT CITY STORES, INC., : Case No. 08-35653-KRH

et al.,

:

Debtors. : Jointly Administered

Hrg. Date: [\_] (ET)
Obj. Due: [ ] (ET)

NOTICE TO COUNTERPARTIES TO CONTRACTS AND LEASES THAT
THE DEBTORS HAVE IDENTIFIED ONE OR MORE POTENTIAL
PURCHASER OF EXECUTORY CONTRACTS AND UNEXPIRED PERSONAL
PROPERTY AND NONRESIDENTIAL REAL PROPERTY LEASES

PLEASE TAKE NOTICE that pursuant to the bidding procedures (the "Bidding Procedures") approved by the Bankruptcy Court for the Eastern District of Virginia (the "Bankruptcy Court") in the Order (I) Approving Procedures In Connection With Sale Of All Or Substantially All Of The Business, (II) Authorizing Debtors To Enter Into Stalking Horse Or Financing Agreements In Connection With Going Concern Transactions Or Stalking Horse Agreements In Connection With Store Closing And Miscellaneous Asset Sales Or, (III) Approving The Payment Of Termination Fee In Connection Therewith, (IV) Setting Auction And Hearing Dates Pursuant To Bankruptcy Code Sections 105 And 363 And (V) Granting Related Relief (the "Bidding Procedures Order ") (Docket No. [\_\_\_\_]) entered on January [\_\_], 2009, the debtors and debtors in possession in the above captioned cases (collectively, the "Debtors") have identified one or more potential purchasers (the "Potential Purchaser") (listed on Schedule A attached hereto) of the Contract(s) and Lease(s) to which you are a counterparty. NOTE: The Debtors have not included in the Potential Purchaser Notice any landlord that expressed an interest in bidding on its own lease.

PLEASE TAKE FURTHER NOTICE pursuant to the Bidding Procedures, the Contract(s) and Lease(s) to which you are a counterparty will be assumed and assigned to the Potential Purchaser if the sale is successful and approved by the Bankruptcy Court at the hearing to be held on January 16, 2009 at 10:00 a.m. (prevailing Eastern time) (the "Hearing") in the United States Bankruptcy Court for the Eastern District of Virginia, 701 East Broad Street, Room 5000, Richmond, VA 23219.

PLEASE TAKE FURTHER NOTICE that if more than one party has been identified as a Potential Purchaser, such parties may participate in an auction for the interest in the Contract(s) and Lease(s) at 12:00 noon (prevailing Eastern time) on January 13, 2009 at the offices of Skadden, Arps, Slate, Meagher & Flom LLP, 4 Times Square, New York, New York 10036 or such later time or other place as the Debtors shall determine.

PLEASE TAKE FURTHER NOTICE that counterparties to any Contract or Lease sought to be assumed and assigned at or in connection with the Hearing, shall either file an objection to the assumption and/or assignment of the Contract or Lease up until January 15, 2009 at 8:00 p.m. (ET) and/or orally object at such Hearing. Any filed objection shall state the legal and factual basis of such objection (subject to the foregoing restrictions on use of Adequate Assurance Information) and may be orally supplemented at the Hearing.

PLEASE TAKE FURTHER NOTICE that any and all written objections as contemplated by the Bidding Procedures Order or this Notice must (a) be in writing, (b) conform to the Federal Rules of Bankruptcy Procedure, the Local Bankruptcy Rules for the Eastern District of Virginia, and the Case Management Order, (c) be filed with Bankruptcy Court and (d) served in accordance with the Order Pursuant to Bankruptcy Code Sections 102 and 105, Bankruptcy Rules 2002 and 9007, and Local Bankruptcy Rules 2002-1 and 9013-1 Establishing Certain Notice, Case Management, and Administrative Procedures (Docket No. 0130) (the "Case Management Order") so as to be **received** on or before the appropriate deadline as set forth above or in the Bidding Procedures Order.

PLEASE TAKE FURTHER NOTICE that a hearing with respect to assumption and assignment of Contracts and Leases will be held before the Honorable Kevin R. Huennekens, United States Bankruptcy Judge for the Eastern District of Virginia at the Bankruptcy Court, 701 East Broad Street, Room 5000, Richmond, VA 23219, at the Sale Hearing or such other date and time as the Court may schedule. Only objections made in writing and timely filed and received or orally made at the Hearing will be considered by the Bankruptcy Court at such Hearing.

PLEASE TAKE FURTHER NOTICE that if no objection is timely filed and received and no objection is made at the Hearing with regard to a Contract or Contracts and/or Lease or Leases, the non-Debtor counterparty to the Contract or Lease will be deemed to have consented to the assumption and assignment of the Contract(s) and Lease(s) to a Potential Purchaser that is selected as the Successful Bidder.

PLEASE TAKE FURTHER NOTICE that the Debtors assert that pursuant to 11 U.S.C. § 365, there is adequate assurance that the any cure amounts will be paid and adequate assurance of future performance. Assurance Information in the form of (a) information about the Potential Purchaser's financial condition, including without limitation, federal tax returns for two years, a current financial statement, and/or bank account statements, (b) a description of the intended use of the premises (if applicable), (c) the exact name of the proposed assignee, (d) the proposed form of Order authorizing the assumption and assignment of the Contract(s) or Lease(s) (if such order is available), and (e) any information that the Debtors may reasonably request ("Adequate Assurance Information"), is attached hereto. By Order of the Bankruptcy Court, any and all Adequate Assurance Information provided to a counterparty to a Contract or Lease shall be deemed provided on a confidential basis without the need for an informal or formal confidentiality agreement or further order of this Court and may only be disclosed by such counterparty(ies) upon receipt of the written consent from the Debtors and the Qualified Bidder, order of this Court, or in connection with an objection to the proposed sale, assumption and assignment; provided, however, that prior to disclosing any Adequate Assurance Information (by objection or otherwise and whether filed or orally at a Hearing), the counterparty shall provide twenty-four (24) hours advance notice to the Debtors and the Qualified Bidder of such intended use; provided, further, that, to the extent requested by the Debtors or the Qualified Bidder, such counterparty shall use commercially reasonable steps to assist the Debtors in obtaining an order protecting the confidentially of such information before any disclosure.

PLEASE TAKE FURTHER NOTICE that Adequate Assurance Information will be made available upon reasonable request of the Debtors (by electronic mail to counsel for the Debtors to gregg.galardi@skadden.com, ian.fredericks@skadden.com and t.kellan.grant@skadden.com) and evidence of the same will be adduced, if necessary, at the Hearing. By order of the Court, upon request in accordance herewith of a counterparty to a Contract or Lease that is subject to the Potential Purchaser Notice, the Debtors shall provide Adequate Assurance Information to such counterparty by the later of (i) 12:00 noon (ET) on January 13, 2009 and (ii) six (6) hours after receipt of such request, provided that such request is received between the hours of 8:00 a.m. (ET) and 7:00 p.m. (ET). Prior to the Closing Date, the Debtors may revise their decision with respect to the assumption and/or assignment of any Lease and provide a new notice amending the information provided in this notice.

IF YOU FAIL TO RESPOND IN ACCORDANCE WITH THIS NOTICE, THE COURT MAY GRANT THE RELIEF REQUESTED BY THE MOTION WITHOUT FURTHER NOTICE OR HEARING.

Dated: January \_\_\_, 2009 Richmond, Virginia

SKADDEN, ARPS, SLATE, MCGUIREWOODS LLP
MEAGHER & FLOM, LLP Douglas M. Foley (VSB No. 34364)
Gregg M. Galardi, Esq. One James Center
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19899-0636

- and -

SKADDEN, ARPS, SLATE, MEAGHER & FLOM, LLP Chris L. Dickerson, Esq. 333 West Wacker Drive Chicago, Illinois 60606

Chris L. Dickerson, Esq. Counsel for Debtors and Debtors 333 West Wacker Drive in Possession

# SCHEDULE A

[Potential Purchaser]